



Advanta Laboratories is a newly formed laboratory testing Service Company located in Ibadan, dedicated to providing high quality laboratory testing services that allow the proper management of diseases, ensure food, water, drugs quality and keeps the environment safe thereby enhancing the quality of life.

Our Mission is to be the service provider of choice for all medical, food, water, drugs, and other analytical testing, by using the best technology to meet and exceed our customers' expectations, we will build relationships that will transform the lives of the people, environment, communities and the stakeholders that we serve.

If you are one of those special achievers who have confidence in their ability and want to make a difference in the quality of life of their fellow Nigerians. You are welcome to consider a career with Advanta Laboratories. We currently have the following position open;

Field Sales Representative

Requirements: Degree in any Life Sciences field including Pharmacy, Medicine. Candidates must possess a proven-track record of successful solutions selling of products and services within the main facets of the Health Care industry including:

- Hospitals Private and Public
- Clinics
- Patient care facilities
- Research organizations
- Diagnostic and medical laboratories

The candidates will possess knowledge of the Health Care environment. As part of the Advanta Labs Sales Team, the individual(s) will be responsible for Account Development and building client relationships to generate business. Specific activities will include:

- Qualifying leads
- Managing databases
- Managing sales accounts
- Writing proposals
- Working directly with clients on the specifications
- Setting up technical meetings & making presentations
- Negotiating contracts, terms and closing orders
- Maintaining client relationships
- Generating new business
- Speaking at Conferences & Shows
- Taking an Active Role in Local and National Professional Organizations

For more information, please visit our website at <http://www.advantalabs.com> or contact us at **02-752-9009** or **0803-322-6972**. Email: **hr_dept@advantalabs.com**